



10.03.2016

Testimonial - Royal Hotel Seymour

I am writing this letter as an endorsement for the excellent service I have received from our energy broker / consultant Bulk Energy.

The Royal Hotel stands majestic as one of the first buildings built in Seymour in 1839. It is a popular stop over for travellers between Sydney, Canberra and Melbourne. We offer quality hotel accommodation great pub meals and a warm country welcome to all our customers.

We received a sales call from Anton back around the middle of 2015 suggesting he could possibly save us some money off our annual spend on electricity. We get a lot of telemarketing calls from retailers and the odd broker but he sounded genuine and as there was no upfront commitment on our part I decide to test the water.

We forwarded Anton a copy of a recent electricity and gas bill to assess as well as some questions on our solar installation it terms of the rebates we were receiving, which he answered promptly.

Bulk Energy then went to market and obtained the best competitive prices from all the major energy retailers.

The result was amazing as they managed to substantiate a saving of some \$12,900 per annum, accordingly we signed a contract with a new retailer in October that year.

Anton assisted with a smooth transition from the old retailer to the new one and we cannot thank him and Bulk Energy enough for their efforts.

Regards,

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